

FOR IMMEDIATE RELEASE
Good Things Come in Threes

Paladin Security mergers form the largest complex, integrated systems company in Canada

BURNABY, BC, February 1, 2017 – Paladin Security is pleased to announce that it has completed mergers with both Marcomm Systems Group Inc. (MSGI) and CONTAVA Inc. as of February 1, 2017. The completion of this merger means that Paladin Security, the 2015 Canadian Integrator of the Year, has joined forces with the 2011 and 2013 Canadian Integrators of the Year. Post-merger, Paladin Security is now the largest complex integrated systems company in the nation.

Ted Reid, President & CFO of Paladin Security Systems Ltd., was excited by the developments, sharing, “Both MSGI and CONTAVA are innovative leaders in their respective markets across Canada. Their technical teams thrive on creating unification solutions for complex client needs. We have added considerable strength to our capability with these deals. It is going to be fantastic to be able to collaborate as one group to provide our clients with the most astute solution designs.”

With the merged entity, David Trudel, President of MSGI, will transition into a business development role. Trudel commented on the transition, stating, “Paladin Security was the best cultural fit for our team to continue investing in our strong track record of satisfying clients. I am very much looking forward to seeing us compete at the national level with what I consider to be the best technical resources in the country. Our whole team is embracing the opportunity as the next step in our journey.”

Curtis Nickel, the founder of CONTAVA Inc., wanted to ensure his efforts in building his team will continue after the merger. Sharing his perspective, Nickel said, “Paladin Security has a strong alignment with our organization and going forward together, we will be in a position to show leadership in the IP-based security system industry. I know this is the precise natural progression for our people to demonstrate their capability across a more extensive branch network in Canada.” He added, “Both David Sime and Scott Ranger will have key roles in the combined entity.” Nickel will focus his efforts on the Vunetrix product line after the merger.

With over 10,000 employees and 28 offices across the country, Paladin Security is the largest Canadian-owned security company. As a full-service provider, Paladin Security provides quality Security Officer services, security system integration, alarm monitoring, mobile response, investigations, business continuity planning, and security consulting. Paladin Security is a Gold Standard award winner of Canada’s Best Managed Companies and is one of Canada’s 10 Most Admired Corporate Cultures award winners. With these mergers, Paladin now has three Canadian Integrator of Year award winning teams in one organization

In the coming months, MSGI will transition to operating solely under the Paladin banner. Rest assured, the current organizational structure of MSGI will remain the same. While some employees may move into new positions within the unified company in due time, MSGI now has additional resources available to utilize for all current and upcoming work. All current MSGI email addresses will remain the same until

further notice. All current MSGI processes such as RMA procedures will remain the same until further notice. This is an exciting time as Paladin Security's integration reach is now truly Canada-wide. We will work together to forge new business relationships as well as strengthen existing ones.

Thank you,
David Trudel

